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ANBI number 821783622
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Annual Report

Date: June 2025
Concerns: MamboSteunPunt Annual report 2024
Annexes: Annex 1: Facts and figures
Annex 2: Accountings
Annex 3: Minutes annual board meeting MamboSteunPunt

Introduction

Background

MamboSteunPunt is a non-profit foundation dedicated to the advancement of the region surrounding Mambo, a small village located near the Usambara mountains in Tanzania's Lushoto district. It is closely connected to the eco-lodge, Mambo ViewPoint, owned by social entrepreneurs Marion Neidt and Herman Erdtsieck from the Netherlands. There is close cooperation with the tour companies MamboGreen and Usambara Ecotours, owned and managed by Ally Kaniki and Dickson Shikivuli from Tanzania. The foundation collaborates with local residents to improve the quality of life in the area.
The goal of MamboSteunPunt is to establish a permanent, socio-economic foundation in the underdeveloped region and support growth from there. To achieve this, Mambo ViewPoint, Usambara Ecotours, MamboGreen, and MamboSteunPunt are all committed to development projects. The lodge provides the necessary resources to support these projects.
The foundation's philosophy on development is to empower people, build capacities, and provide support through sharing ideas, knowledge, and expertise, rather than through unconditional aid.

MamboSteunPunt

MamboSteunPunt was founded in 2010 with the aim of supporting local initiatives through fundraising, volunteer recruitment, and empowerment. The organization raises funds and allocates donations to various causes and projects, which are detailed in its annual report. As a registered ANBI in the Netherlands, MamboSteunPunt enables tax-free donations from Dutch donors. The members of the organization are all volunteers who contribute their time and effort without compensation.

Partners

In the meantime, many other local partners cooperated with or received funding from MamboSteunPunt. The main focus is to establish new projects via local organizations. MamboSteunPunt in this case is only funding and monitoring, contributing ideas, and bringing the stakeholders together.

Developments in 2024

Projects

The main goal of the projects is to foster development and improve economic conditions. As people gain more income, they can afford better education, healthcare, and other essential services, thereby increasing their chances of achieving a higher quality of life. Activities are focused on four key areas: Education, Entrepreneurship, Healthcare, and Infrastructure.

Education

- **Scholarships:** Eleven students were supported to attend Upendo Secondary School. Additionally, three students whose scholarships were unjustly canceled by the UVI Foundation were supported so they could continue their studies.
- **Computer and Tablet Classes:** In 2024, collaboration with Upendo School continued successfully. Students from five local secondary schools participated. The academic year was remarkable for our computer class program, with 191 students graduating over four sessions – testament to the program's effectiveness and student commitment.
- **Carpentry Training:** Continued support was provided to the Tumaini Social Group Mkuzi, a carpentry program for school dropouts. MsP assisted the CBO with legal, organizational, and funding matters.
- **BridgeTheGap Program:** This initiative prepared Standard 7 graduates for secondary education. Classes were conducted during the 3-month holiday, reaching 75 students.
- **Ubuntu Leadership Training:** Launched with 5 students, this program includes internships at MamboViewPoint and Lawns Hotel. Graduates are expected in 2025.

Entrepreneurship

- **HappyCowsHappyFarmers:** Animal health: Over 1,205 dogs were vaccinated against rabies in several areas. The project's reach expanded to Mkomazi due to its proximity to Mkomazi National Park. Funds were raised for a larger-scale vaccination campaign.
- **Push & Pull (Organic Hills):** Led by Oliver from Tanzania, this initiative helps farmers increase income through organic farming, storage, and cooperative sales. In 2024, 60+ farmers participated. Improvements were made in selling *Desmodium* seeds and avocados. MsP supported administration and monitoring.

Healthcare

- **Sanitation Pad Project:** MsP continued supporting a local women's group producing washable pads. This not only improves school attendance for girls but also generates income for the women. Production continued in 2024 and is expected to grow in 2025.
- **Doula Groups:** Existing groups continued their work. New Doula (TBA: Traditional Birth Assistant) trainings were temporarily paused, awaiting the launch of the Life-Wrap project, now planned for 2026.

Developments in 2024

Infrastructure

- **Water Supply:** Twelve pumps were successfully operated by local entrepreneurs.
- **Reforestation:** The tree planting project underperformed due to management issues. As a result, the project has been rescheduled to resume in 2025 through an agroforestry approach.

Communication

In 2024, various meetings were held, complemented by frequent communication via WhatsApp, Zoom, and email between Dutch board members and field teams. Updates were shared regularly via WhatsApp messages and photos. MsP also published several newsletters for donors and supporters.

Kiwajate group meeting

Carpentry project

The Tree farm is coming along

Future plans

Education

- Expand and strengthen computer classes, including online learning and leadership training for Form IV leavers (students who have completed their Form IV education which is the last year of the basic secondary school.)
- Extend scholarship programs.
- Seek additional support for the BridgeTheGap holiday education program for Standard 7 graduates entering secondary school.
- Launch a training program for hotel staff under the Ubuntu initiative, supported by MamboSteunPunt.

Entrepreneurship

- Further develop the HappyCowsHappyFarmers project with a focus on skill-building, animal health, rabies vaccination, and income generation.
- Continue supporting the Organic Hills / Push & Pull project and the carpentry training in Mkuzi.
- Begin a promising new agroforestry project aimed at creating jobs and income for local farmers.

Healthcare

- Expand the LifeWrap project.
- Resume and develop Doula training programs.
- Continue support for the Sanitation Pad initiative.

Infrastructure

- Resume reforestation efforts through the new agroforestry approach.
- Strengthen organizations and logistics related to water supply systems.

Ubuntu computer classes

Animal health: Dog vaccination against Rabies

Art from local sculpters

Local Partners

MamboViewPoint

After a fact-finding mission in early 2008, MamboViewPoint eco-lodge was established in 2009 in the Usambara Mountains in Tanzania. It is situated in a beautiful spot near Mambo/Mtae, an area with many opportunities but where the population has an average income below the poverty line. The lodge focuses on the mid-range market segment for eco-tourism/sustainable tourism. From January 2020 to April 2023, a duo operating under the company name AD Views managed the lodge. Unfortunately, MvP had to end the lease because AD Views engaged in serious malpractices and breached the lease agreement. They were involved in serious tax evasion, embezzling community funds, using violence against the owners, and other misconducts. All malpractices were exposed in court, and the legality of the lease termination was confirmed. In December 2023, MamboViewPoint managed to take over the management again, and the future looks promising.

CBOs

In 2023, a wide range of local CBOs (Community-Based Organizations), institutions, companies, and private individuals were supported to establish various projects. In this approach, MamboSteunPunt does not execute the projects but assists in their development and monitors progress. This approach has proven to be more sustainable compared to centralized project execution. This successful approach will continue in 2025 and beyond.

We would like to give a special mention the following NGO's / CBO's:

Upendo secondary school in Sunga, responsible for the computer classes.
UGNO (Usambara Green Nourishers Organisation), Sunga, responsible for the reforestation, Bridge the Gap program and Dog vaccination.
Kiwajate, responsible for the sanitation pads.
Shining Future, Mambo, responsible for the reforestation and management of the Kiwajate entrepreneurship.
Ubuntu leadership program, Utrecht the Netherlands, responsible for the education of hotel staff.

Acquisition

To promote the various projects, a YouTube channel, a Facebook page, and an Instagram account are maintained. Highlights include the Kiwajate movie concerning sanitation pads and a movie about the restoration of the pumps.

Accounting

In 2024, we were pleased to receive numerous gifts from many supporters and supporting organizations.

Key figures for 2023 and 2024 (in Euros)	2023	2024
Balance 01/01	51.840	33.276
Total of donations	40.618	34.700
Spending on projects	59.182	43.983
General costs	5.097	-1.096
Spending total	59.182	42.887
Balance 31/12	33.276	25.089

In annex 2 you will find a more detailed overview of the donations and spendings in 2024. Remaining general costs are associated with banking, acquisition, and legal requirements. The banking costs were in our favour, mainly because of favourable exchange rates.
Overall, the balance decreased with € 8.186. Some donations were linked to specific projects like Push&Pull, HappyCowsHappyFarmers and Ubuntu leadership.

Annex 1:
Facts and figures

Name of the foundation:	MamboSteunPunt
Adress:	Prins Hendrikweg 82 3451 CP Vleuten The Netherlands
Email:	info@MamboSteunPunt.org
Website:	www.MamboSteunPunt.org
Board members:	Herman Erdtsieck chairperson Monique Mertens treasurer Derk Wijtsma secretary
Bank Account number:	NL45 TRIO 0390450030 Triodosbank Netherlands
SWIFT code:	TRIONL2U
IBAN:	NL45 TRIO 0390 4500 30
ANBI /RSIN (for tax reduction)	821783622
Chamber of commerce NL:	092 14 049
Physical address in Tanzania:	MamboViewPoint LSH/SUN/MAMBO/MHG/045 Mambo/ Mtae / Lushoto Tanzania Tel +255 711 289 089 PoBox 157 Lushoto

Overview of the Projects Established from 2009 to 2024

For an overview of the projects and their status, please refer to the annex and visit our website at ***www.MamboSteunPunt.org***.

Annex 2: Accountings 2024

Balance	01-01-2024	31-12-2024
Triodos	2,867.41	14,374.42
Triodos Savings	28,998.90	10,337.02
cash	186.05	-244.00
TigoPesa MsP	317.50	280.00
Mollie	0.00	48.60
PayPal	905.88	293.28
Total	**33,275.74**	**25,089.32**

Income and spendings		
	Debet	Credit
Donations	0	34,700.47
Decreased balance	-8,186.42	0.00
Spendings	42,886.89	0.00
Total	**34,700.47**	**34,700.47**

Spendings according to sections	
Education	21,497.92
Health	3,294.62
Infrastructure	388.22
Enterpreneurship	17,706.14
Total	**42,886.89**

Remarks:
There is still a budget for the lifewraps, but the hospital was not ready to work on it yet. For 2025 we hope to arrange more trainings, another evaluation and to purchase additional lifewraps.

During low season MsP invested in buying art from a local artist. This was sold in the lodge during high season and generated a little profit for other projects.

Spendings inc. admin.		
Arts	Entr	1,317.34
ComputerClasses	Edu	4,122.31
Reforestation	Infra	267.68
BridgeTheGap	Edu	1,949.00
HappyCowsHappyFarmers	Entr	5,899.81
Ubuntu	Edu	9,804.96
Lifewraps	Health	0.00
Volunteers	Infra	120.54
MamboClinic	Health	521.29
TSGM Carpentry	Edu	101.29
Push&Pull	Entr	10,488.98
SanitationPads	Health	2,773.32
ScholarShips	Edu	5,520.36
Total		**42,886.89**

Administration costs included in the spendings		
Acquisition	527.92	1.2%
Office	186.07	0.4%
UGNO office	132.00	0.3%
Local banking costs	846.55	2.0%
Exchange differences	-2,788.22	-6.5%
Total	**-1,095.68**	**-2.6%**

Annex 3: Estimated spendings 2025

Activity	Budget in €	Remarks
Training for Doulas (TBA's)	12,000	Funds to be acquired
Computer classes	4,500	
Reforestation	7,000	Start of Agroforest, funds promised
Rabies vaccination	6,000	Funds promised
Lifewraps	7,500	
Office	500	
Push&Pull	2,000	Funds available
Kiwajate	20,000	New Building Funds promised
Scholarships	7,000	
Volunteers	200	
Unforeseen	1,389	To be decided
Total	**68,089**	
Balance Jan 2025	25,089	
Estimated donations 2025	44,000	
Total to spend	69,089	
Addressed	11,000	
Available	**68,089**	

Annex 4:
Annual board meeting MamboSteunPunt

Date: Mar 2nd 2025
Concerns: Annual board tele-meeting MamboSteunPunt
Attendance: Herman Erdtsieck, chairperson
Monique Mertens, treasurer
Derk Wijtsma, secretary

1. Annual Report 2024

Approval of the draft annual report.
A word of appreciation to all stakeholders for their efforts.

2. Developments in 2024

Developments in 2024 regarding activities, organization, and communication were discussed. In addition, a preview and financial estimation for 2025 were provided. This is recorded in the minutes from the board meeting.

3. Finances

The finances of 2024 were approved and are included in the annual report.

4. Survey

No further remarks or questions.

www.MamboSteunPunt.org