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Annual Report

Date: June 6th 2024
Concerns: MamboSteunPunt Annual report 2023
Annexes: Annex 1: Facts and figures
Annex 2: Accountings
Annex 3: Minutes annual board meeting MamboSteunPunt

Introduction

Background

MamboSteunPunt is a non-profit foundation dedicated to the advancement of the region surrounding Mambo, a small village located near the Usambara mountains in Tanzania's Lushoto district. It is closely connected to the eco-lodge, Mambo ViewPoint, owned by social entrepreneurs Marion Neidt and Herman Erdtsieck from the Netherlands. There is close cooperation with the tour companies MamboGreen and Usambara Ecotours, owned and managed by Ally Kaniki and Dickson Shikivuli from Tanzania. The foundation collaborates with local residents to improve the quality of life in the area.
The goal of MamboSteunPunt is to establish a permanent, socio-economic foundation in the underdeveloped region and support growth from there. To achieve this, Mambo ViewPoint, Usambara Ecotours, MamboGreen, and MamboSteunPunt are all committed to development projects. The lodge provides the necessary resources to support these projects.
The foundation's philosophy on development is to empower people, build capacities, and provide support through sharing ideas, knowledge, and expertise, rather than through unconditional aid.

MamboSteunPunt

MamboSteunPunt was founded in 2010 with the aim of supporting local initiatives through fundraising, volunteer recruitment, and empowerment. The organization raises funds and allocates donations to various causes and projects, which are detailed in its annual report. As a registered ANBI in the Netherlands, MamboSteunPunt enables tax-free donations from Dutch donors. The members of the organization are all volunteers who contribute their time and effort without compensation.

JamiiSawa

In 2023, we had to end our cooperation with the local NGO JamiiSawa. The necessary standards were not met, and the JamiiSawa board became a victim of the conflict between MamboViewPoint and their former tenant ADViews.

Partners

In the meantime, many other local partners cooperated with or received funding from MamboSteunPunt. The main focus is to establish new projects via local organizations. MamboSteunPunt in this case is only funding and monitoring, contributing ideas, and bringing the stakeholders together.

Developments in 2023

Projects

The main goal of the projects is to bring development and improve the economy. Once people have more income, they can also pay for education, healthcare, and other important aspects, which increases the possibility of achieving a better quality of life. Activities are taking place in four different areas of interest: Education, Entrepreneurship, Healthcare, and Infrastructure.

Education

- **Scholarships:** Eleven students were supported for secondary school. They are attending Upendo secondary school. Another three students, who were unfairly cancelled by the UVI foundation, were supported to continue their studies.

- **Computer and Tablet Classes:** In 2023, a cooperation with Upendo School continued successfully. Students from five secondary schools in the area are attending, along with drop-outs and adults. A total of 309 students joined the computer classes, on average for 36 hours. In the last quarter, an online module was developed to support dropouts in following the secondary school curriculum with the opportunity to take an examination at the end.

- **Tumaini Social Group Mkuzi:** Continued support was given to this carpentry education program for dropouts. MamboSteunPunt assisted the CBO with legal and funding issues and helped it get better organized.

Entrepreneurship

- **Happy Cows Happy Farmers:** The project operated in four key fields:
  - Vaccination of dogs for rabies; over 200 dogs were vaccinated.
  - Assistance with the construction of better cow-pens.
  - Good practices in cattle keeping; several training sessions were organized.
  - In 2023, vaccinations against rabies were conducted in several areas, and funds were collected to enable more extensive treatment in 2024.

- **Push & Pull:** In 2023, Oliver from Tanzania continued with her company "Organic Hills." The aim is to improve farmers' income through storage, organic farming, and joint selling of crops. The training of farmers continued, with over 60 farmers joining the project. MamboSteunPunt supports administrative needs and monitors the project.
- **Arts:** During the low season and the COVID-19 pandemic, MsP invested in buying art from local artists. This art will be sold in the lodge during the high season and will also generate a small profit for the projects.

Healthcare

Women's health: MsP continued to support a local women's group for washable sanitation pads, which can provide better opportunities for girls to attend school and simultaneously offer a source of income for the women producing the pads. In 2023, production stalled due to a lack of funds. We hope to continue in 2024. The existing doula groups continued their work. New doula (traditional birth assistants) training sessions were put on hold pending the launch of the life-wrap project and are expected to continue in 2024.

Developments in 2023

Infrastructure

Water Project: Twelve pumps were successfully operated by local entrepreneurs.

Reforestation: In 2022, we extended the project with another 20,000 trees. The new seedlings were harvested from the rainforest in cooperation with the forestry department. In 2023, the project faced some challenges, but we managed to transfer it to the local CBO UGNO in Sunga, which continues to receive support from MsP.

Communication

In 2023, various meetings were held, and there was frequent communication via WhatsApp, Zoom, and email between the Dutch board members and the people in the field. Updates about the activities were communicated through WhatsApp messages and pictures. MsP produced two newsletters for donors and friends.

Healthcare: new dentist equipment in Mambo

Scholarshiprs: 10 students at Upendo secondary school

Restoration: Greenhouse with Kiwajate

Future plans

Education

- Strengthening and extending computer classes with online learning and leadership courses for practical skills for Form IV leavers.
- Extending scholarships and seeking support for the “Bridge the Gap” program, which provides extra education during holidays for Standard 7 leavers who are attending secondary school.
- Training for hotel staff under the “Ubuntu” project, supported by MamboSteunPunt.

Entrepreneurship

- Strengthening and extending the HappyCowsHappyFarmers program to improve skills, good practices, animal health, rabies vaccination, and income development.
- Continued support for the Organic Hills / Push & Pull project and the carpentry training in Mkuzi.

Healthcare

- Extending the Lifewrap project, supporting and providing new training for doulas, and continuous support for the sanitation pad program. There is still a budget for the lifewraps, but the hospital was not yet ready to work on it. We hope that in 2024, additional training and evaluation can take place, and if all goes well, some additional lifewraps can be purchased.
- Additional training for doula groups.

Infrastructure

- Reforestation and strengthening organizations and supplies for water supply.

Ubuntu team visiting the computer classes

Animal health: Dog vaccination against Rabies

Art: wonderful local sculptures for sale

Local Partners

MamboViewPoint

After a fact-finding mission in early 2008, MamboViewPoint eco-lodge was established in 2009 in the Usambara Mountains in Tanzania. It is situated in a beautiful spot near Mambo/Mtae, an area with many opportunities but where the population has an average income below the poverty line. The lodge focuses on the mid-range market segment for eco-tourism/sustainable tourism. From January 2020 to April 2023, a duo operating under the company name AD Views managed the lodge. Unfortunately, MvP had to end the lease because AD Views engaged in serious malpractices and breached the lease agreement. They were involved in serious tax evasion, embezzling community funds, using violence against the owners, and other misconducts. All malpractices were exposed in court, and the legality of the lease termination was confirmed. In December, MamboViewPoint managed to take over the management again, and the future looks promising.

CBOs

In 2023, a wide range of local CBOs (Community-Based Organizations), institutions, companies, and private individuals were supported to establish various projects. In this approach, MamboSteunPunt does not execute the projects but assists in their development and monitors progress. This approach has proven to be more sustainable compared to centralized project execution. This successful approach will continue in 2024 and beyond.

Acquisition

To promote the various projects, a YouTube channel, a Facebook page, and an Instagram account are maintained. Highlights include the Kiwajate movie concerning sanitation pads and a movie about the restoration of the pumps.

Accounting

In 2023, we were pleased to receive numerous gifts from many supporters and supporting organizations.

Key figures for 2022 and 2023 (in Euros)	2022	2023
Balance 01/01	19.202	51.840
Total of donations	84.206	40.618
Spending on projects	51.568	59.182
General costs	1.242	5.097
Spending total	51.568	59.182
Balance 31/12	51.840	33.276

In Annex 2, you will find a more detailed overview of the donations and expenditures in 2023. Remaining general costs consist of expenses related to banking, acquisition, and legal requirements. The banking costs are substantial, partly due to a sudden 10% increase in the exchange rate. Overall, the balance decreased by €18,534. Some donations are linked to specific projects, such as Push & Pull, HappyCowsHappyFarmers, and Ubuntu Leadership.

Annex 1:
Facts and figures

Name of the foundation:	MamboSteunPunt
Adress:	Prins Hendrikweg 82 3451 CP Vleuten The Netherlands
Email:	info@MamboSteunPunt,org
Website:	www.MamboSteunPunt.org
Board members:	Herman Erdtsieck chairperson Monique Mertens treasurer Maike Denissen secretary
Bank Account number:	NL45 TRIO 0390450030 Triodosbank Netherlands
SWIFT code:	TRIONL2U
IBAN:	NL45 TRIO 0390 4500 30
ANBI /RSIN (for tax reduction)	821783622
Chamber of commerce NL:	092 14 049
Physical address in Tanzania:	MamboViewPoint LSH/SUN/MAMBO/MHG/045 Mambo/ Mtae / Lushoto Tanzania Tel +255 711 289 089 PoBox 157 Lushoto

Overview of the Projects Established from 2009 to 2023

For an overview of the projects and their status, please refer to the annex and visit our website at ***www.MamboSteunPunt.org***.

Annex 2: Accountings 2023

Balance	01-01-2023	31-12-2023
Triodos	5.250,91	2.867,41
Triodos Savings	44.996,00	28.998,90
cash	143,33	186,05
TigoPesa MsP	660,59	317,50
Mollie	0,02	0,00
PayPal	788,88	905,88
	51.839,73	**33.275,74**

Income and spendings	Debet	Credit
Donations	0,00	40.617,86
Decreased balance	-18.563,99	0,00
Spendings	59.181,85	0,00
Total	**40.617,86**	**40.617,86**

Spendings according to sections	
Education	37.633,60
Health	5.848,70
Infrastructure	4.921,72
Enterpreneurship	10.777,83
Total	**59.181,85**

Spendings inc. admin.		
Arts	Entr	2.518,02
ComputerClasses	Edu	8.160,19
Reforestation	Infra	4.921,72
whiteboards	Edu	998,28
HappyCowsHappyFarmers	Entr	1.426,59
Ubuntu	Edu	17.944,15
Lifewraps	Health	0,00
MamboClinic	Health	5.719,57
TSGM Carpentry	Edu	2.185,98
Push&Pull	Entr	6.833,22
SanitationPads	Health	129,13
ScholarShips	Edu	8.345,00
Total		**59.181,85**

Administration costs included in the spendings		
Acquisition	126,52	0,2%
Office	150,23	0,3%
JamiiSawa Office	786,84	1,3%
Local banking costs	846,55	1,4%
Exchange differences	3.187,59	5,4%
Total	**5.097,73**	**8,6%**

Annex 3:
Annual board meeting MamboSteunPunt

Date: Mar 2nd 2024
Concerns: Annual board tele-meeting MamboSteunPunt
Attendance: Herman Erdtsieck, chairperson
Monique Mertens, treasurer
Maike Denissen, secretary

1. Annual Report 2023

Approval of the draft annual report.
A word of appreciation to all stakeholders for their efforts.

2. Developments in 2023

Developments in 2023 regarding activities, organization, and communication were discussed. In addition, a preview and financial estimation for 2024 were provided. This is recorded in the minutes from the board meeting.

3. Finances

The finances of 2023 were approved and are included in the annual report.

4. Survey

No further remarks or questions.

www.MamboSteunPunt.org